

Message Text

UNCLASSIFIED

PAGE 01 SAN JO 01652 142229Z
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W
-----021696 142231Z /61
P R 142145Z APR 78
FM AMEMBASSY SAN JOSE
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 0801

UNCLAS SAN JOSE 1652

E.O. 11652: N/A
TAGS: BTIO, ETRD, CS
SUBJECT: MAJOR PROJECT: RAILROAD ELECTRIFICATION

REF: CONGER/EICHER TELCON 4/13/78

1. ON APRIL 2, FERROCARRILES DE COSTA RICA, SUBSIDIARY OF CODESA, THE GOCR DEVELOPMENT AGENCY, ISSUED CALL FOR BIDS BY MAY 2 FOR ELECTRICAL AND MECHANICAL EQUIPMENT AND SYSTEMS FOR THE ELECTRIFICATION OF 100 KILOMETERS OF RAILWAY. TENDER INCLUDES 8-12 ELECTRIC LOCOMOTIVES AND CONSTRUCTION OF RAILWAY.

2. GENERAL ELECTRIC, SUPPORTED BY COMATT, AND FIVE OTHER COMPANIES, REQUESTED EXTENSION OF CLOSING DATE. COMATT LEARNED TODAY THAT CLOSING DATE HAS BEEN UNOFFICIALLY REPEAT UNOFFICIALLY EXTENDED TO JULY 2. EXTENSION IS NOT OFFICIAL UNTIL IT IS PUBLISHED IN OFFICIAL GAZETTE. EMBASSY WILL INFORM ASA THIS OCCURS.

3. ESTIMATED VALUE: US\$50.0 MILLION. PRICES QUOTED MUST BE VALID FOR 90 DAYS FOLLOWING EXPIRATION OF CLOSING DATE. BIDDERS MUST OFFER THEIR OWN FINANCING PACKAGE. COMPANY OFFICIAL REPORTED THAT NO INTERNATIONAL FINANCING INSTITUTION HAD BEEN APPROACHED RE FINANCING. PARTICIPATION AND UNCLASSIFIED

UNCLASSIFIED

PAGE 02 SAN JO 01652 142229Z

AQPERFORMANCE GUARANTEES OF FIVE PERCENT OF THE OFFER AND THE AWARD, RESPECTIVELY, ARE REQUIRED. PROMPT DELIVERY IS FACTOR IN WINNING THIS BID.

4. CONTACT: ENRIQUE APARICIO M., PROVEEDOR, FERROCARRILES DE COSTA RICA, S.A., APARTADO 10096, SAN JOSE, COSTA RICA, PHONE 26-00-11.

5. FERROCARRILES DE COSTA RICA IS THE RESULT OF A MERGER OF THE TWO RAILROADS OPERATING IN CR: THE PACIFIC, WHICH IS ELECTRIC; THE ATLANTIC, WHICH IS DIESEL. THE COMPANY RECENTLY SIGNED CONTRACTS FOR THE MODERNIZATION, BUT NOT ELECTRIFICATION, OF THESE TWO LINES.

6. POLITICAL CONSIDERATIONS: MAY 2 BID CLOSING DATE MAY HAVE BEEN ATTEMPT BY OUTGOING GOVERNMENT TO GET PROGRAM STARTED BEFORE MAY 8 CHANGE OF GOVERNMENT. NEW ADMINISTRATION WILL PROBABLY REVIEW THIS PROJECT BEFORE TAKING ANY ACTION ON IT. WE ARE UNCERTAIN IF NEW GOVERNMENT WILL PROCEED WITH PROJECT.

7. EMBASSY ABLE TO OBTAIN LAST 3 COPIES OF BID SPECS AVAILABLE. ONE RETAINED IN EMBASSY COMMERCIAL SECTION. REMAINING TWO BEING HAND-CARRIED TO WASHINGTON BY EMBOFF STEVE KING WHO IS ATTENDING CONFERENCE AND STAYING AT CAPITOL HILTON HOTEL WEEK OF APRIL 17. MR. KING HAS NAMES AND PHONE NUMBERS OF JOHN HARDISTY AND STEVE CONGER, OF USDOC, AND WILL ATTEMPT TO CONTACT THEM FOR PICK-UP OF BID SPECS.
WEISSMAN

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: ELECTRONIC EQUIPMENT, RAILROADS, PROPOSALS (BID)
Control Number: n/a
Copy: SINGLE
Draft Date: 14 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978SANJO01652
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780161-0692
Format: TEL
From: SAN JOSE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780454/aaaabtzx.tel
Line Count: 85
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 469801b0-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2961856
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: RAILROAD ELECTRIFICATION
TAGS: BTIO, ETRD, CS, FERROCARRILES DE COSTA RICA
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/469801b0-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014